Corporate Overview

Founded in 1984, Mid-America was one of the first tenant representation firms in the Chicago area. Using a singular focus on retail real estate as our cornerstone, we have become the largest full-service retail real estate company in the Midwest.

We have provided premier service to a majority of national and regional chain stores that have located or expanded in the Chicago market since 1984. We have acted as the exclusive leasing and management agent for dozens of Chicagoland shopping centers, totaling millions of square feet. Our investment sales team has completed more shopping center sale transactions than any other firm, and our construction group has been involved in numerous new and redevelopment projects.

Our superb knowledge, sound judgment and years of experience help us create opportunities and success for our clients. By making it our business to be on top of the markets that we serve, we help our clients make informed and intelligent decisions. Because we are sensitive to our clients' needs and work with them individually to create a successful business plan, we get results.

Our client list consists of:

- Institutional owners
- REITs
- Pension funds
- Private owners
- National and regional tenants

Our commitment is to leadership, service and teamwork. Using Mid-America's professional, forward-thinking team of specialists, you can establish a successful plan for your company in every aspect of the retail real estate business.

- Tenant Representation
- Asset Management
- Retail Leasing
- Construction Management Services
- Investment Brokerage Services
- Development Services